

DCF VENTURES LLP

Founder- Mr. Abhijit Pawar

Founded in- 2017

Place- Mumbai

Website- www.dcfventures.in

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Mr. Abhijit Pawar is the Chairman of the parent group APGlobale (APG) and Founder of DCF Ventures. He is also the Managing Director of Sakal Media Group, India's leading Marathi daily. Abhijit was the brainchild behind Agrowon, the first ever daily devoted to Agriculture on 19 April 2005. Agrowon is a 16-page tabloid published in Marathi. He has been an Executive Committee Member of Maharashtra Chamber of Commerce, Industries and Agriculture (MCCIA).

FOUNDATION STONE

DCF Ventures evoked in 2016 with its headquarters at Mumbai, Maharashtra, India. Abhijit Pawar is the founder of DCF Ventures. It came as a part of APGlobale group of companies.

APGlobale group of companies is a privately owned purpose driven group, spanning over eighty years with principal operations in SIMACES (Skilling & Education, Impact Funding, Media, Advisory & Consulting, Community Transformation, Events, and Special Projects/ SPVs). APGlobale is a combination of tradition and innovation. They have a purpose to make a difference for the larger good by building long-lasting relationships and helping you win now and anticipate tomorrow. APGlobale aim is to drive and deliver tangible and sustainable solutions to challenges in the areas of Agricultural development, Water and Sanitation, Nutrition, Education, Health care and Women Empowerment. Company has a strong ecosystem of various foundations and networks which help them in raising

impact funds for the development of farming, education, skilling and entrepreneurship initiatives. They also work with governments, businesses, civil society to tackle the need of communities across the country and identify sustainable solutions to meet these needs along with creating and curating purposeful content for Print, TV and Digital with their media network and conduct conferences, forums, and festivals by bringing together people from across the world to translate good ideas into real results.

ABOUT COMPANY

DCF Ventures is an innovation services provider that assist corporates with launching and scaling new initiatives in cross border collaborations with leading startups. DCF connects global startups with Indian Corporations looking at



“Accelerator and Anticipator of Startups for sustainable business”

innovation. Company's founding team started operating in 2017 and started generating revenues in 2018 with stepping into a new market. Company has a work force of 11 to 20 employees. The target market is B2B with its target companies mostly medium enterprises and large enterprises. Client segment of the company are financial services. Company's target market is spread globally over Asia Pacific and North America. DCF Ventures has access to a portfolio of 5000 advanced to mature stage companies across fintech, technology, smart city, IOT, energy, agriculture etc., which enable companies to revolutionize their businesses.

MISSION AND VISION

Delivering Change Ventures is on a mission to be the preferred innovation partner for businesses and the one stop destination for responsible entrepreneurs. Company vision is to bring innovation from around the world and make it accessible to organizations by functioning as a startup enablement platform for early-stage companies and a soft launchpad for global startups that want to enter the Indian ecosystem. Apart from this connecting relevant Global startups with Indian corporations looking at Innovation which will also provide local startups access to the global ecosystem including technology, funding & more.

COMPANY SERVICES

DCF Ventures areas of services are as follows:

- ❖ **Corporate Innovation Program:** Identifying the key opportunity area and finding the right start up partners for it and then using them to deliver positive business impact with a duration of 4-6 months.
- ❖ **Advisory for Investment Opportunities:** Innovation tours to active global start up ecosystems across USA, Israel, and UK with end-to-end deal cycle management for early-stage investments.
- ❖ **Corporate Accelerator:** Identifying innovative early-stage startups and taking them to a 3-month business acceleration phase to co create a product and offer them funding and mentorship with a duration of 5 to 6 months.
- ❖ **Hackathons and Roadshows:** Identification of use cases along with the relevant stake holders, access to & sourcing of applicants, mentoring the applicants during the hackathons and curation and pitching of relevant solutions to the corporate with a duration of 6 to 8 weeks.
- ❖ **Corporate Innovation Centre:** Identifying the physical space, designing the space and operating and managing the innovation centers for corporates.
- ❖ **SOSA Innovation Program:** SOSA run three cycles of corporate innovation program focused on critical business problems. Two Innovation tours are organized to Israel and special access to SOSA event in India, Israel & United States (New York).

PRODUCTS AND SERVICES

Agrowon is one of the influential companies founded in 2005 under the ammunition of Sakal Media Group.

The Sakal Media Group is the largest independently owned media business in Maharashtra with its headquarters at Pune. The Sakal Media Group owns and operates newspapers and magazines in Marathi as well as English with a circulation across Maharashtra and Goa. The Group also has interests in Event Management Services, Commercial Printing and runs a Regional Television Channel. With a workforce of over 3,500 and a vendor network that exceeds 25,000, The Sakal Media Group is a people-focused organization with an open and vibrant work environment offering scope for advancement and growth. Under the leadership

of Pratap Pawar Sakal, Chairman of The Sakal Media Group it is not restricted to Newspaper it has become a brand now. Mr. Abhijit Pawar Managing Director of The Sakal Media Group has also made the Sakal Media Group reach greater heights with the launch of the Saam television channel.

Agrowon is itself a trusted brand name in Agriculture and is an Agri Publication of 16-page tabloid with 8 editions, which was launched by the Sakal Media Group with the objective of equipping farmers with information and the latest technology, to make them globally competitive and help them increase their income levels. It covers core farming as well as agro based activities like dairy, poultry, fisheries, etc. Agrowon Mart an omnichannel



awarded to Agrowon along with innovation Award in the year 2010. Limca award for the first agriculture newspaper was awarded to Agrowon in the year 2013. Agrowon was honored with Flame Asia Awards 2017 for best social development campaign under the integrated and social development in the year 2017. Agrowon tabloid also won two awards at Goa fest in 2017.

e-commerce chain, which supplies agriculture equipment across 19 product segments is also launched along with Agrowon Mart business which is spread through a network of seven Mega Marts, 160 Agrowon Marts and 334 Mini Marts, taking the total number of outlets to 501. Agrowon has been awarded with many prestigious honors and awards. Afaqs Gold Award for a truly unique daily for farmers was

